

#### Shh. What's that sound?

### DO YOU HEAR IT?

It's the sound of your staffing company's recruiters drowning in paperwork, spending too much time on manual tasks and not enough time on revenue-generating activities.



#### Now listen again.

## WHAT ELSE DO YOU HEAR?

It's the sucking sound of losing another new hire to a competitor and the impending scramble to fill a job order you thought was complete.

# The onboarding process for a staffing company involves nearly 54 STEPS.

And every moment that passes during each step is a moment you are losing in-house staff productivity (and increasing employee frustration) and potentially losing a talented new hire to another firm.

The good news? You can save the day! There is one easy, seamless and highly-effective way you can help your internal team save time, become more productive, elevate the candidate experience, and strengthen client relationships.

How can you be a hero? By leveling up your onboarding process.



## Manual Onboarding Is Crushing Your Candidates - Save Them With Mobile Access

Mobile onboarding streamlines the process for a new hire and creates a more user-friendly experience by delivering critical onboarding content to a new hire's smartphone or tablet and allowing the person to complete paperwork and scan documents with a tap of the finger.

Why does an improved onboarding process matter? Poor processes lead to turnover, often before a new hire's first day with your client. If you present your new hires with a modern, convenient and simple onboarding process, you can improve retention by as much as 82%, according to Glassdoor.

#### Save Time, Save Your Hire

Your new hires are people just like you. They are being pulled in a million different directions. Asking them to complete pre-employment paperwork, orientation and onboarding in person doesn't seem like a big ask, but if your onboarding process is long, drawn-out, confusing or frustrating, they are likely to be poached by a competitor.

Providing a simple, convenient onboarding platform they can use from their phones to scan documents, fill out forms (once and done), and complete their orientation and onboarding saves time and makes applicants feel happy about working with you – and you'll never have to worry about your competitors poaching someone due to onboarding issues.

#### Be There 24/7/365

New hires won't remember everything you throw at them. A mobile onboarding app is a place new hires can go any time of day or night when they have questions in their first days and weeks working for your staffing company.

And when integrated with your ATS, applicants can update their availability in real time, so when they are ready for new assignments, they can let you know with a simple tap of their fingers, improving communication and strengthening their relationship with your firm.

## Your Staff Is Being Crushed By Paperwork - Save The Day With Streamlined Systems

Imagine the time and frustration you could save your staff by automating some of the 54 steps associated with onboarding.

Between federal, state, and client requirements, paperwork seems to just come with the territory. Automated onboarding processes reduce the amount of time it takes your team to process a new hire by eliminating manual entry, reducing redundancies, improving accuracy and ensuring compliance.



#### How Can You Save Your Staff

# WITH MODERN ONBOARDING SOFTWARE?



- Establish scalability that allows you to respond immediately to client demands
- Accelerate turnaround time from job order to a contingent employee's first day
- Increase speed of employee documentation submission
- Reduce double entry and errors with consistent, uniform, automated processes that integrate with your ATS and other platforms
- Allow your team to focus less on pushing papers and more on filling orders
- Leverage documented, repeatable processes that allow all your employees to help with onboarding, not just a select few who are familiar with the client
- Replace manually exhaustive, paper-driven document management
- Customize onboarding packages for each client and send instantly, allowing the process to be replicated for future orders



### When You Save Your New Hires And Staff, You Save Your Clients

Improved onboarding processes make you a hero to your new hires. They will enjoy working with you and will be more likely to show up for day one, work through their contracts and stick with your staffing firm when the first assignment is over.

And improving workflow for your staff frees them from the shackles of manual entry, boosting their job satisfaction and engagement, and allowing them to focus on revenue-driving activities.

All of this means improved relationships with your clients, more job orders and a healthier bottom line.



# READY TO SAVE THE DAY?

If you're ready to save your talent, your employees and even your clients from an outdated onboarding process, it's time for Xenqu from Essium. Xenqu is user-friendly, customizable and integrated HR automation and onboarding software that improves compliance, elevates onboarding, and creates a positive candidate experience.

Discover more at www.essiumlabs.com, or call us at 855-213-3350.